



Credited Internship Program (CIP)

Interview with Sebastiano Federighi, a MA2 student who did his Credited Internship at Real Impact Analytics.

About Sebastiano

Sebastiano started his studies at the [Solvay Brussels School](#) in 2011. Today, he is a MA2 student in Business Engineering and he is following the [QTEM](#) Program.

In 2015, he represented the School during the final of the "BCG strategy Cup 2015" and the "International Finance Harvard Competition". Last year, he was one of the finalists for CEO for a Day where he had the opportunity to spend one day in AGC CEO's shoes. Sebastiano is currently the President of the Solvay Mentoring Program.

Interview



Sebastiano Federighi & Sébastien Deletaille, Founder and CEO of Real Impact Analytics

CAN YOU DESCRIBE YOUR INTERNSHIP AT REAL IMPACT ANALYTICS AND WHAT WAS YOUR MISSION THERE?

From the start to the end, my internship was a real adventure. My role was post-delivery customer success management for Telcos across Africa using analytics.

WHAT MADE YOU APPLY FOR THIS KIND OF INTERNSHIP?

I realized that I was not prepared yet for the professional world and that it was a unique opportunity for me to gather insights and experience.

WHAT DIFFERENCES DID YOU NOTICE BETWEEN THEORY AND REALITY?

I believe that theory is a good base and a must-have. However, the sad truth is that we are far from ready to enter to the labor market.

DID YOU RECEIVE A GOOD THEORETICAL BACKGROUND AT THE SBS-EM?

I had the incredible chance to go twice on an exchange programme: one in Australia, and the other one in Japan. I felt a difference between Solvay's students and the local students I met in these countries.

WHAT DID YOU CONSIDER AS YOUR STRENGTHS AND WEAKNESSES?

My friends often describe me as someone who is well-organized, determined and extrovert. On the other hands, I do have some weaknesses. I am a perfectionist, super demanding, and I am sometimes too informal with people.

WHAT WAS A BAD DAY FOR YOU DURING YOUR CIP?

The first two weeks of my internship were quite challenging. I had to learn so many things in a short amount of time that I felt overwhelmed.

WHAT WAS A GOOD DAY FOR YOU DURING YOUR CIP?

I always liked the moments where my internship coordinator gave me feedbacks. During these valuable moments, I had the opportunity to

understand what were my strengths as well as the aspects I should work on to improve myself.

DID YOU HAVE THE FEELING OF HAVING AN IMPACT DURING YOUR CIP?

When looking for a job, I pay attention to three things: work content, work atmosphere, and the impact I have through my work.

I am glad to say that during my internship at Real Impact Analytics, I did have an impact. For instance, I launched new initiatives and conducted trainings when I was on site in Cameroon.

WHAT WAS YOUR BEST MEMORY DURING YOUR CIP?

One of my best memories was when I was in Cameroon and got the chance to experience what it is like to work in Africa.

WHAT IS YOUR CAREER REFLECTION?

For the moment, I am looking for a full-time position in management consulting or in technology. In other words, I am looking for a job where I will be challenged within a company with an international exposure. Finally, I am looking for a job where the work atmosphere suits me well.

DO YOU HAVE A LAST ADVICE FOR STUDENTS WHO WANT TO PURSUE A CIP?

Through my academic path, I had the chance to meet people studying abroad. It's not a euphemism when we say that Solvay needs to improve regarding internships. This credited internship was one of the most insightful and interesting experience I ever had. **Do not ask yourself to many questions, just do it.**

Learn More

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